

## Associate Director, Dispute Support, Business Intelligence EMEA

### Description

#### Role Purpose

When clients are engaged in disputes, Control Risks provides expertise to assess prospects, investigate facts and support settlement. With 37 global offices and 50 years of experience, we are experts in intelligence gathering, investigative analysis and complex problem-solving, regionally and globally.

We are looking for an Associate Director in our dedicated dispute support practice for Europe, the Middle East and Africa to work as maternity cover for a **12 month fixed term contract**. This is a leadership role, and the successful candidate will have responsibility for growing and developing the practice in close collaboration with the head of the team and colleagues across different regions and service lines.

#### Tasks and Responsibilities

The position's core responsibilities are:

- Managing and growing new and existing client relationships, with a focus on winning high-value, repeat mandates from law firms, in-house legal counsel and litigation funders.
- Playing a leading role in developing our dispute support strategy alongside senior colleagues.
- Overseeing the delivery of complex litigation and dispute support projects across the EMEA region.
- Ensuring best in class execution and innovation around open-source research, source enquiries, and analysis.
- Managing high-performing project teams, while maintaining inclusive and collaborative team culture.

#### Client management and business development

- Identify and secure new client relationships through pro-active business development efforts with the support of senior business leaders, with a focus on commercial litigators, arbitration practitioners, in-house counsel and litigation funders.
- Grow existing relationships with clients that are regular consumers of our investigation services.
- Represent Control Risks at dispute-related events, in coordination with the head of dispute support, and broader regional management.
- Collaborate with other business intelligence leaders across EMEA, APAC, and the Americas on global business development initiatives, including webinars, thought leadership and targeted client outreach.
- Identify additional sources of income and brand profile building for Control Risks in disputes and litigation support.

#### Case work

- Oversee the delivery of complex, multi-jurisdictional projects in and beyond EMEA, with a focus on asset tracing and investigations in support of

### Hiring organization

Candidate-1st

### Employment Type

Full-time

### Beginning of employment

asap

### Job Location

London, England, United Kingdom

### Working Hours

40

### Base Salary

euro GBP 89K - 146K \*

### Date posted

May 21, 2024

litigation and arbitration.

- Manage the dispute support team's output to ensure that high standards of quality and client relevance are consistently met.
- Collaborate with peers in other Business Intelligence practices to ensure our research is innovative, responsive and of high quality, identifying where technology could be best applied for research efficiencies or improvements in delivery.
- Constantly improve and develop our source and subcontractor network, including ensuring compliance with company-wide policies and awareness of risk in the team.
- Pre-empt and manage risk issues associated with our clients and case management, and mentor others in the practice on these considerations.

#### Team management and culture

- Foster an inclusive, collaborative environment in culturally and linguistically diverse project teams, drawing in the right resources across EMEA on a case-by-case basis.
- Manage direct reports and mentor other BI team members, ensuring the development of their investigative and client-management skills across the lifecycle of a project, from pitching to delivery to feedback.
- Deliver and periodically review disputes and litigation support training across the Business Intelligence team.
- Identify and make recommendations for how to address any improvements in our internal skills and capabilities.
- Ensure that the team's legal and compliance requirements are understood and adhered to, including the implementation of associated training.

#### Requirements

##### Role requirements

- Candidates invited to interview will demonstrate evidence of holding a leadership role in a team delivering disputes and investigations work. They will have:
- A track record of managing and delivering complex dispute and litigation support services, including experience of asset tracing, human intelligence and open source (OSINT) investigations across multiple jurisdictions;
- The ability to write and present concisely and convincingly;
- A demonstrable record of winning mandates and growing client relationships over several years in the disputes and investigations sector;
- Experience of leadership and teamwork, and developing and retaining high-performing project team members;
- A firm understanding of the application of legal and compliance issues, and reputational and ethical considerations, affecting the business intelligence and investigations industry;
- Personal career growth within a global intelligence/investigations firm.

Career framework level – Band D. Application closing date for Control Risk employees – 31 May 2024

#### Benefits

- Control Risks offers a competitively positioned compensation and benefits package that is transparent and summarised in the full job offer.
- Control Risks supports hybrid working arrangements, wherever possible, that emphasise the value of in-person time together – in the office and with

our clients – while continuing to support flexible and remote working.

- As an equal opportunities employer, we encourage suitably qualified applicants from a wide range of backgrounds to apply and join us and are fully committed to equal treatment, free from discrimination, of all candidates throughout our recruitment process.

[Apply for this job](#)

If you require any reasonable adjustments to be made in order to participate fully in the interview process, please let us know and we will be happy to accommodate your needs.

### **How the process will look like**

Your teammates will gather all requirements within our organization. Then, once priority has been discussed, you will decide as a team on the best solutions and architecture to meet these needs. In continuous increments and continuous communication between the team and stakeholders, you're part of making data play an even more important (and understood) part withing Brand New Day.

### **Job Benefits**

GBP 89K – 146K \*