# Services Solutions Principal for Data, Data Science, AI, GenAI & ML

## Description

Services Solutions Principal for Data, Data Science, AI, GenAI & ML

Are you an experienced Services Solutions Principal who could provide presales advices for game-changing, enterprise-wide Data, Data Science, AI, GenAI & ML Transformation services? Do you want to be a hero to Dell´s customers by delivering outcomes for their complex Data & AI, GenAI & ML use cases?

The Solutions Principal works within our Dell Technologies Services (DTS) Presales team. They are responsible for leading the Data, Data Science, AI, GenAI & ML services solution definition in close alignment with the Services Sales, Services Solutioning, Services Delivery Teams, Solution Partners and in collaboration with product account teams to position the Dell solution that best meets customer requirements and expected outcomes. Our Services support the entire solution lifecycle and its Strategize, Implement, Adopt and Scale phases and span across our Consulting, Deployment, Residency and Managed services.

## Job Benefits

USD 60K – 112K *

**Hiring organization**
Candidate-1st

**Employment Type**
Full-time

**Beginning of employment**
asap

**Job Location**
Amsterdam, Netherlands

**Working Hours**
40

**Base Salary**
euro USD 60K - 112K *

**Date posted**
May 18, 2024