

## Italy Business Data Analytics Internship

### Description

#### Italy Business Data Analytics Internship | Milan

For our Italian Headquarters in **Milan**, Amplifon is looking for a young talented person to join our **Sales Performance Team** supporting on cross-functional projects and working in close contact with the business.

#### Does the opportunity sound interesting to you?

We consider interns as responsible team members who can have an impact starting from the day 1.

You'll be in charge of:

- Supporting the sales forecast processes, periodically reviewing trends and timely identifying and communicating risks and opportunities deviating from the original forecast.
- Monitoring sales trends versus budget and forecasts.
- Keeping track and analysing all main sales KPIs, such as Conversion Rate and Average Selling Price, aiming at optimizing both growth and productivity.
- Carrying out deep dives focusing on customer types or market mix to get a more detailed view of business trends and define targeted actions.
- Developing and sharing regular portfolio analysis, along with forecasts about targets achievements based on different variables.

#### You are the right person if you:

- Have a background Statistics, Management Engineering or Economics with focus on data analytics or similar;
- Are Fluent in English and Italian;
- Have a proactive attitude and are able to handle multiple projects at time;
- Have knowledge of Power B., in addition SQL knowledge will be considered as a plus.
- Are proficient with Microsoft Office package, with advanced expertise in Excel (pivot, macro, statistics formulas)
- Have the ability to maintain attention to details.

#### What else?

Besides the challenging and interesting opportunity, we offer:

- **6 months internship** in our Italy Headquarters located in Via Vezza d'Oglio 7.
- **Competitive monthly reimbursement.**
- **Full time experience**, Monday to Friday from 9am to 6pm (light flexibility can be agreed internally with the team you'll be working with!).
- **Smartworking?** YES! Amplifon is working on boosting a Winning Culture that will lead our employees towards the future, starting from the improvement of our Winning Workplace. Aligned to this goal, we offer employees the possibility to work **9 days/month remotely**.

#### Hiring organization

Candidate-1st

#### Employment Type

Full-time

#### Beginning of employment

asap

#### Job Location

Milano, Lombardia, Italy

#### Working Hours

40

#### Base Salary

euro USD 64K - 106K \*

#### Date posted

May 21, 2024

- Complete access to our **LinkedIn Learning platform** to develop your skills through personalized contents.
- **Ticket restaurants** worth 8 euros for each working day.

Curious about who you'll be working with? Take a peek at the manager's profile here: [@Sirio Carlo Roberto](#)

Talent acquisition is something we work on and when we achieve the goal of getting one we don't easily make it going! Amplifon is growing, providing constantly a lot of opportunities, and something new could pop up at any time.

### **Who we are**

Amplifon is an **Italian multinational company** and the **global leader** in hearing care solutions and services for retail expertise, customization and consumer care.

More than **20,000 professionals** in a network of **9,500 points of sale** are present in **26 countries** worldwide, empowering people to rediscover all the emotions of sound every day!

In Amplifon we believe people are the most important component of our success. Working with us gives you the chance to make your voice heard, build strong working relationships, and create your own tailor-made career. Here you'll find all the support, tools, and opportunities you need to grow, and your colleagues will be there to motivate and inspire you every step of the way.

In our journey towards the empowerment of people, Amplifon has been awarded "**Top Employer 2024**" in the whole Europe region, the United States, and New Zealand by Top Employers Institute.

Do you want to make more possible? Apply now!

### **How the process will look like**

Your teammates will gather all requirements within our organization. Then, once priority has been discussed, you will decide as a team on the best solutions and architecture to meet these needs. In continuous increments and continuous communication between the team and stakeholders, you're part of making data play an even more important (and understood) part withing Brand New Day.

### **Job Benefits**

USD 64K – 106K \*