

## Data Analyst

### Description

We're seeking a data analyst to provide insights necessary for planning, executing, and assessing customer initiatives aimed at business growth. You'll primarily support Sales Operations, Customer Support, and Customer Success departments within the Customer Data Intelligence cross-functional team.

### Your new adventure:

- Proficiency in organizing and analyzing data to derive meaningful insights
- Thoroughness in data analysis and reporting to ensure the accuracy and reliability of insights
- Proficient in working with relational databases
- Drive analysis of segmented engagement models for a large and diverse customer base
- Create clear and informative visuals and dashboards to present data insights effectively
- Create value for stakeholders through reporting and analysing key metrics and answering their business needs
- Capacity to find answers to complex questions and summarize insights relevant to business objectives
- Support the creation and maintenance of customer analytics practice and foster a culture of insights-driven decision-making
- Identify and promote a culture of continuous improvement
- Demonstrate intellectual curiosity, logical thinking, and problem-solving skills for complex, ambiguous problems
- Set and prioritize tasks aligned with company objectives and key results, and effectively communicate them to stakeholders
- Actively participate in cross-team initiatives and promote a collaborative culture
- Excellent communication skills to articulate findings and insights to various stakeholders clearly and concisely

### Does this sound like you?

- BS in mathematics, economics, computer science, information management or statistics
- 5+ years of experience in quantitative analysis, preferably for a tech company
- Excellent, SQL skills and experience in working with relational databases
- Excellent, Data visualization skills and experience with business intelligence tools (e.g., Tableau, Power BI, or similar software)
- Experience with R/ Python and ML frameworks is a plus
- Fluency in English

### Why Pipedrive:

- A value-driven work environment where people come first
- A lively bunch of colleagues from over 50 different countries, with offices in Lisbon, Tallinn, Tartu, Prague, London, Dublin, New York, Florida, Riga and

### Hiring organization

Candidate-1st

### Employment Type

Full-time

### Beginning of employment

asap

### Job Location

Lisbon

### Working Hours

40

### Base Salary

euro USD 75K - 125K \*

### Date posted

May 19, 2024

Berlin

- A team serious about getting things done while not taking ourselves too seriously
- A world-class working environment full of the usual nice perks and some more
- Freedom to execute your ideas with a passionate and motivated team supporting you
- Flexible working hours as long as you're there for your team members
- Lots of room for personal and career development, with internal and external training opportunities
- Competitive [salary](#) including all the benefits you'd expect from a great employer (annual bonus system, health insurance, meal allowance, flexible benefits – you can choose whether to use the credit on parking, a public transport card, technology, etc.)

Pipedrive is an equal opportunity employer. We encourage diversity in the workplace regardless of age, gender, race, religion, disability, sexual orientation, gender identity or veteran status.

#LI-Hybrid #LI-LR2

We're on the lookout for a data analyst to develop and maintain regular reports, conduct advanced and independent analyses to segment our customer base, and collaborate closely with operations and data engineering teams on data management projects.

### **How the process will look like**

Your teammates will gather all requirements within our organization. Then, once priority has been discussed, you will decide as a team on the best solutions and architecture to meet these needs. In continuous increments and continuous communication between the team and stakeholders, you're part of making data play an even more important (and understood) part withing Brand New Day.

### **Job Benefits**

USD 75K – 125K \*